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#### ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT

(A MUSLIM MINORITY INSTITUTION)

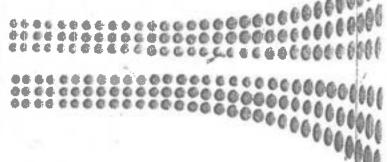
(Affiliated to Osmania University | Approved by AICTE | Permitted by Govt. of Telangana) #11-3-918, New Mallepally, Hyderabad - 500001, T.S., India.

#### 2.3. Teaching- Learning Process

2.3.1 Student centric methods, such as experiential learning, participative learning and problem solving methodologies are used for enhancing learning experiences and teachers use ICT- enabled tools including online resources for effective teaching and learning process



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#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that, FAIYAZ ULLAH KHAN a student of M.B.A bearing Roll No: 1403-21-672-093 student of Anwarul Uloom College of Business Management has successfully completed the project for a period of 45 days. He has submitted the project report "A STUDY ON HUMAN RESOURCE DEVELOPMENT" at from SREE CHANDRA IT SOLUTIONS PVT.LTD., in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

We wish him all the best for his future endeavours.

Mudireddy Siddertha Reddy Director



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Ref .:

Product		
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## CERTIFICATE

This is to certify that, the project work entitled A STUDY ON HUMAN RESOURCE DEVELOPMENT in SREE CHANDRA IT SOLUTIONS PVT.LTD., has been accomplished by FAIYAZ ULLAH KHAN, Roll no. 1403-21-672-093 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

RUHI NAAZ (PROJECT GUIDE)

Dr. OSMAN BIN SALA (PRINCIPAL)



This is to certify that, ZEESHAN KHAN a student of M.B.A bearing Roll No: 1403-21-672-080 student of Anwarul Uloom College of Business Management has successfully completed the project for a period of 45 days. He has submitted the project report "A STUDY ON CAPITAL MARKET" at from UNICON INVESTMENT SOLUTION, in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

We wish him all the best for his future endeavours.

Shailendra kumar Singh Manager Human Resource (Payroll)



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Ref .:

Date:	_

## CERTIFICATE

This is to certify that, the project work entitled A STUDY ON CAPITAL MARKET in UNICON INVESTMENT SOLUTION, has been accomplished by ZEESHAN KHAN, Roll no. 1403-21-672-080 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

DR. ATIYA MAHBOOB (PROJECT GUIDE)

Dr. OSMAN BIN SALAM (PRINCIPAL)



This is to certify that, MD MUQEEM MOHIUDDIN a student of M.B.A bearing Roll
No: 1403-21-672-081 student of Anwarul Uloom College of Business Management
has successfully completed the project for a period of 45 days. He has submitted
the project report "A STUDY ON UNDERSTANDING THE ECOSYSTEM IN
DIGITAL MEDIA MARKETING" at from FORD MOTORS COMPANY, in the
partial fulfillment of the requirement of M.B.A degree course, affiliated to the
Osmania University, Hyderabad.

We wish him all the best for his future endeavours.

Shalini Solnii Human Rosources Manager

Day

Address: No 6/3/569/2, Rocdale, Somajiguda, opposité: RTA, Khairtabad, Hyderabad, Telangana 500082



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Ref.

Date			
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#### CERTIFICATE

This is to certify that, the project work entitled A STUDY **ECOSYSTEM** IN DIGITAL MEDIA UNDERSTANDING THE MARKETING in FORD MOTORS COMPANY, has been accomplished by MD MUQEEM MOHIUDDIN, Roll no. 1403-21-672-081 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

MR. MOHAMMAD. SALEEM (PROJECT GUIDE)

Dr. OSMAN BIN SALAM (PRINCIPAL)



This is to certify that HUDA MOHAMMED bearing Roll No. 1403-21-672-002 a MBA student of Anwarul Uloom College of Business Management, Hyderabad had undergone training and completed a project on "A STUDY ON COMPETENCY MAPPING FOR GROWTH OF EMPLOYEES" from GMR CONSTRUCTIONS in 45 days.

In the span of project duration his candidature was found to be very sincere and hardworking.

We wish him a bright future.

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Agri Business | Alrports | Energy | Foundation | Highways | Urban Infrastructure



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Ref .:

Date		
Date:		

#### CERTIFICATE

This is to certify that, the project work entitled A STUDY ON COMPETENCY MAPPING FOR GROWTH OF EMPLOYEES in GMR CONSTRUCTIONS, has been accomplished by HUDA MOHAMMED, Roll no. 1403-21-672-002 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

MS. RUHI NAAZ (PROJECT GUIDE)

Dr. OSMAN BIN SALAM

(PRINCIPAL)



## Heritage Foods (India) Limited

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that MOHAMMAD VAZEER UDDIN ANSARI bearing Roll No. 1403-21-672-098 a MBA student of Anwarul Uloom College of Business Management, Hyderabad had undergone training and completed a project on "A STUDY ON COMPENSATION MANAGEMENT" from HERITAGE in 45 days.

In the span of project duration his candidature was found to be very sincere and hardworking.

We wish him a bright future.





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Ref .:

Date		
Date:		

#### **CERTIFICATE**

This is to certify that, the project work entitled A STUDY ON COMPENSATION MANAGEMENT in HERITAGE, has been accomplished by MOHAMMAD VAZEER UDDIN ANSARI, Roll no. 1403-21-672-098 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

Jahres &

MS. RUHI NAAZ (PROJECT GUIDE)

Dr. OSMAN BIN SALAM

(PRINCIPAL)



This is to certify that SYED MOHAMMED ALI SHAH bearing Roll No. 1403-21-672-257 a MBA student of Anwarul Uloom College of Business Management, Hyderabad had undergone training and completed a project on "A STUDY ON THE MANAGEMENT MODEL FOR HR OUTSOURCING" from ARK INFOTECH SOLUTIONS PVT. LTD in 45 days.

In the span of project duration his candidature was found to be very sincere and hardworking.

We wish him a bright future.





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Ref.

Date		

#### **CERTIFICATE**

This is to certify that, the project work entitled A STUDY ON THE MANAGEMENT MODEL FOR HR OUTSOURCING in ARK INFOTECH SOLUTIONS PVT. LTD, has been accomplished by SYED MOHAMMED ALI SHAH, Roll no. 1403-21-672-257 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

MS. BUSHKA HUSNA (PROJECT GUIDE)

Dr. OSMAN BIN SALAM (PRINCIPAL)



This is to certify that ERAM AZIZ QURESHI bearing Roll No. 1403-21-672-256 a MBA student of Anwarul Uloom College of Business Management, Hyderabad had undergone training and completed a project on "A STUDY ON CUSTOMER RESPONSE TOWARDS MOBILE BANKING" from STATE BANK OF INDIA (SBI) in 45 days.

In the span of project duration his candidature was found to be very sincere and hardworking.

We wish him a bright future.

Srinivas Rao Chief Manager

Address: Near Deccan College, Besides Voulga Hotel, Goshamahal Road, Darus Salam, Aghapura, Nampally, Hyderabad, Telangana 500001



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Ref .:

Date:		
~~~		

#### CERTIFICATE

This is to certify that, the project work entitled A STUDY ON CUSTOMER RESPONSE TOWARDS MOBILE BANKING in STATE BANK OF INDIA (SBI), has been accomplished by ERAM AZIZ QURESHI, Roll no. 1403-21-672-256 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

MR, SAI SRUJAN KUMAR (PROJECT GUIDE)

Dr. OSMAN BIN SALAM

(PRINCIPAL)



Address: 46, Karvy House, Street No: 1, Avenue 4, Road No: 10, Banjara Hills, Hyderabad, Telangana 500034 Phone:040 2331 2454

## TO WHOMSOEVER IT MAY CONCERN

This is to certify that MOHAMMED ABDUL KAREEM a student of Anwarul Uloom College of Business Management, New Mallepally, Hyderabad, studying MBA bearing Roll No: 1403-21-672-243 has been allowed to work on the project titled "A STUDY ON HUMAN RESOURCES PLANNING", from KARVY CONSULTANTS LIMITED for the period of 45 days under my guidance.

This project report is purely for the purpose of his / her curriculum and award of degree.

S Jagga Rao XAR Senior M mager Luntan Resources

> ANINA OPEUI New Is

uth West Zone: TKN Complex, No.51/2, Tkn Complex Vanivilas Road, Basavanagudi, ingalore – 560004, +91 80 26621192



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Ref .:

Datas		
Date:		

#### **CERTIFICATE**

This is to certify that, the project work entitled A STUDY ON HUMAN RESOURCES PLANNING in KARVY CONSULTANTS LIMITED, has been accomplished by MOHAMMED ABDUL KAREEM, Roll no. 1403-21-672-243 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

MS. PUSHRA-HUSNA (PROJECT GUIDE)

Dr. OSMAN BIN SALAM



This is to certify that, NISAR AHMED SHAREEF a student of M.B.A bearing Roll

No: 1403-21-672-151 student of Anwarul Uloom College of Business Management

has successfully completed the project for a period of 45 days. He has submitted

the project report "A STUDY ON US TAXATION FOR FOREIGN

NATIONALS" at from BEST TAX FILER LLC (Centuria Global Taxes. (P)

LTD, in the partial fulfillment of the requirement of M.B.A degree course,

affiliated to the Osmania University, Hyderabad.

We wish him all the best for his future endeavours.

Sources Manager



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Ref.:

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Date:		
Date.		

#### CERTIFICATE

This is to certify that, the project work entitled A STUDY ON US TAXATION FOR FOREIGN NATIONALS in BEST TAX FILER LLC (Centuria Global Taxes (P) LTD, has been accomplished by NISAR AHMED SHAREEF, Roll no. 1403-21-672-151 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

DR. ATIVA WAHBOOF (PROJECT GUIDE)

Dr. OSMAN BIN SALAM

(PRINCIPAL)



This is to certify that, MOHAMMED IMRAN a student of M.B.A bearing Roll No: 1403-21-672-152 student of Anwarul Uloom College of Business Management has successfully completed the project for a period of 45 days. He has submitted the project report "A STUDY ON TRAINING AND DEVELOPMENT" at from AEGIS, in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

We wish him all the best for his future endeavours.



Drunt

Address: Old Patigadda, Prakash Nagar, Begumpet, Hyderabad, Telangana 500016



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Ref ..

Date:	

#### CERTIFICATE

This is to certify that, the project work entitled A STUDY ON TRAINING AND DEVELOPMENT in AEGIS, has been accomplished by MOHAMMED IMRAN, Roll no. 1403-21-672-152 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

MS. BUSHRA HUSNA (PROJECT GUIDE)

Dr. OSMAN BIN SALAM (PRINCIPAL)

Phone: 040 – 23347296, 23340208 | Email: aucbm.hyd@gmall.com | Fax: 040 - 23342750



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## Toyota Kirloskar Motor Pvt Ltd

## TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. MOHD SHAMEEMa student of Anwarul Uloom College of Business Management, New Mallepally, Hyderabad, studying MBA bearing Roll No:1403-19-672-140 has been allowed to work on the project titled CUSTOMER SATISFACTION for the period of 45 days under my guidance.

This project report is purely for the purpose of his / her curriculum and award of degree.

MNIRANDER Asst Minager

Address for communication: D No. 2-40/5, Old Bombay Highway, Kothaguda, Hyderabad, Telangana 500084 1800
102 5001 (Toll Free Number) 0124 235 5001

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(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

## CERTIFICATE

This is to certify that, the project work entitled CUSTOMER
SATISFACTION" at DOBRO TOYOTA, has been accomplished by
MOHD SHAMEEM Roll no: 1403-19-672-140 submitted in partial
fulfillment of the requirement for the award of the Degree of
Master of Business Administration by Osmania White Style
Hyderabad.

This is a bonafide work completed under my guidance and supervision.

(PROJECT GUIDE)

DR. OSMAN BIN SALAM (PRINCIPAL)



Address: 46, Karvy House,

Street No: 1, Avenue 4, Road No: 10, Banjara Hills, Hyderabad, Telangana 500034 Phone:040 2331 2454

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that, USAMA AHMED a student of M.B.A. -II Yr. (FINANCE), Roll No: 1403-19-672-291 has successfully completed the project for a period of 30 days. He has submitted the project report on "CAPITAL MARKET from KARVY", in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

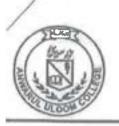
We wish him all the best for his future endeavors.

MOHD VEESUF UDDIN

Finance Manager







(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040-23342750

## **CERTIFICATE**

This is to certify that, the project work entitled A PROJECT REPORT ON CAPITAL MARKET FROM KARVY, has been accomplished by USAMA AHMED, Roll no.1403-19-672-291 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SADIYA AZIZ

(PROJECT GUIDE)

DR. OSMAN BIN SALAM

(PRINCIPAL)



This is to certify that the Project of MIR AHMED ALI titled, "FINANCIAL PERFORMANCE" is an original work and that this work has not been submitted anywhere in any form. My indebtedness to other works/publications has been duly acknowledged at the relevant places.

The project is being submitted in partial fulfillment for the award of 'Master in Business Administration' by Osmania University. The work is original and carried out under my guidance.

Relatonship Manager

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(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040-

23342750

## CERTIFICATE

This is to certify that, the project work entitled FINANCIAL PERFORMANCE in ZUARI CEMENT, has been accomplished by MIR AHMED ALI Roll no. (1403-19-672-226) submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SADIYA AZIZ (PROJECT GUIDE)

MR.OSMAN BIN SALAM (PRINCIPAL)

APTWACH OF BUSING

HEAD OFFICE
Antel Enterprises Pvt. Ltd.
H.No. 5-1086, Plot No. 17,
Road No. 5, Mangapurant Colony,
Old Alwal, Secunderabad-500010.
info@antelenterprises.com
(040) 6999 3956, (040) 400 99 956

## ANTEL ENTERPRISES PRIVATE LIMITED

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that, ZIA UR RAHMAN USAMA a student of M.B.A -II Yr., Roll No: 140319672203 successfully completed the project for a period of 30 days. He has submitted the project report on "A STUDY ON EFFECTIVESNESS OF ONLINE MARKETING IN ANTEL, in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University Hyderabad for the batch 2019-2021.

We wish him all the best for his future endeavors.

INTERPRESES PRINT

MD KHADER

Executive Manager



ANWARU.



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

## CERTIFICATE

This is to certify that, the project work entitled "A STUDY ON EFFECTIVESNESS OF ONLINE MARKETING IN ANTEL" has been accomplished by ZIA UR RAHMAN USAMA, Roll no: 140319672203 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

(PROJECT GUIDE)

Dr. OSMAN BIN SALAM (PRINCIPAL)

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This is to certify that SD NIZAMUDDIN a student of Anwarul Uloom College of Business Management, New Mallepally, Hyderabad, studying MBA bearing Roll No:1403-18-672-115 has been allowed to work on the project titled "CREDIT FINANCING" done at FORTUNE FORD, for the period of 45 days under my guidance.

This project report is purely for the purpose of his / her curriculum and award of degree.

SRIKANT K

Address: No 6/3/569/2, Rocdale, Somajiguda, opposite: RTA, Khairtabad, Hyderabad, Telangana 500082



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.
Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040-23342750

#### CERTIFICATE

THIS IS TO CERTIFY THAT, THE PROJECT WORK ENTITLED "CREDIT FINANCING" IN FORTUNE FORD, HAS BEEN ACCOMPLISHED BY MD NIZAMUDDIN ROLL NO. 140318672115 SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF THE DEGREE OF MASTER OF BUSINESS ADMINISTRATION BY OSMANIA UNIVERSITY, HYDERABAD.

THIS IS A BONAFIDE WORK COMPLETED UNDER MY GUIDANCE AND SUPERVISION.

SADIYA AZIZ (PROJECT GUIDE) DR OSMÁN BIN SALÁM (PRINCIPAL)



Odnej



This is to certify that the Project of SHAIK ZAFER, Roll No 1403-18-672-097 titled "ASSET LIABILITY MANAGEMENT" is an original work and that this work has not been submitted anywhere in any form. My indebtedness to other works/publications has been duly acknowledged at the relevant places.

The project is being submitted in partial fulfillment for the award of 'Master in Business Administration' by Osmania University. The work is original and carried out under my guidance.

april

**ANAGER** 

Mr. J SURENDER REDDY

# ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT (Affiliated to Osmania University) New Mallepally, Hyderabad - 500 001, A.P. INDIA. one: 23343170, 23342285,E-mail:anwar-uloom@usa.net/Fax: 040 23342750

## **CERTIFICATE**

This is to certify that, the project work entitled "ASSET LIABILITY MANAGEMENT "in "ICICI PRUDENTIAL LIFE INSURANCE". has been accomplished by SHAIK ZAFER Roll no.1403-18-672-097 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

(PROJECT GUIDE)

(PRINCIPAL)

DR OSMAN BIN SALAM

Marriantinals comments



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040-23342750

## CERTIFICATE

This is to certify that, the project work entitled "COMMODITY TRADING IN INDIAN MARKET" in UNICON, has been accomplished by SYED SALMAN ALI Roll no. 1403-18-672-036 submitted in partial fulfilment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SADIYA AZIZ

(PROJECT GUIDE)

Dr. OSMAN BIN SALAM

(DIRECTOR)



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040-23342750

## CERTIFICATE

This is to certify that, the project work entitled "COMMODITY TRADING IN INDIAN MARKET" in UNICON, has been accomplished by SYED SALMAN ALI Roll no. 1403-18-672-036 submitted in partial fulfilment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SADIYA AZIZ

(PROJECT GUIDE)

Dr. OSMAN BIN SALAN

(DIRECTOR)



## Heritage Foods (India) Limited

## TO WHOM SO EVER IT MAY CONCERN

This is to certify that, SYED MUSSADDIQ SHAH a student of M.B.A. —II Yr. (FINANCE), Roll No: 1403-18-672-032 has successfully completed the project for a period of 30 days. He has submitted the project report on "Intra Firm Comparative Analysis of Financial Statement in HERITAGE INDIA PVT LTD in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

We wish him all the best for his future endeavors.

CH YADAGIRIM

Finance Manager



New Mallepally, Hyderabad-500 001 Ph.no 23340208, 64509223, 23343170

# <u>CERTIFICATE</u>

This is to certify that, the project work entitled "Intra Firm Comparative Analysis of Financial Statement in HERITAGE INDIA PVT LTD" has been accomplished by SYED MUSSADDIQ SHAH Roll no. 1403-18-672-032, submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

PROJECT GUIDE (SADIYA AZIZ)

DIRECTOR
Dr. OSMAN BIN SALAM)

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# SLS AISHWARYA ENTERPRISES FINANCIAL SERVICE TO WHOMSOEVER IT MAY CONCERN

This is to certify that the Project of MOHAMMED UMAIR AYUB SHAREEF titled, title "A STUDY ON COMMODITIES CONTRACT WITH REFERENCE TO PRECIOUS METALS is an original work and that this work has not been submitted anywhere in any form. My indebtedness to other works/publications has been duly acknowledged at the relevant places.

The project is being submitted in partial fulfillment for the award of 'Master in Business Administration' by Osmania University. The work is original and carried out under my guidance.

**MANAGER** 

MR. PRASAD

Address: Badam Apartment, FLAT NO 202, Chaitanyapuri Main
Rd, Dilsukhnagar, Hyderabad, Telangana 500060

Opmit



(Affiliated to Osmania University)
New Mallepally, Hyderabad - 500 001, T.S. INDIA.
Phone: 23340208, ,E-mail:Aucbm.hyd@gmail.com.

### CERTIFICATE

This is to certify that the Project Report title "A STUDY ON COMMODITIES CONTRACT WITH REFERENCE TO PRECIOUS METALS", at SLS submitted in Partial fulfillment for the award of MBA Program of Department of Business Management, O.U., Hyderabad, was carried out by MOHAMMED UMAIR AYUB SHAREEF (H.T.No.140320672092) under my guidance. This has not been submitted to any other University or Institution for the award of any Degree / Diploma / Certificate.

Saduf

SADIYA AZIZ (PROJECT GUIDE) PRINCIPAL

ANWARUL ULOOM COLLEGE
OF BUSINESS MANAGEMENT
New Mallepally, Hyd-1.

DR.OSMAN BIN SALAM (PRINCIPAL)

Ruksara

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#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that, MOHAMMAD AZHAR a student of M.B.A. —II Yr. (FINANCE), Roll No: 1403-20-672-106 has successfully completed the project in CARE HOSPITAL for a period of 30 days. He has submitted the project report on "ACCOUNT RECEIVABLE MANAGEMENT" in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad We wish him all the best for his future endeavors.

ATYANARAYAN REDDY

Finance Manager

Address:

Road No. 1, Banjara Hills, Hyderabad, Telangana 500034 Phone:040 3041 8888

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# ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT (Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

hone: 23343170, 23342285,E-mail:anwar-uloom@usa.net/Fax: 040 23342750

#### CERTIFICATE

This is to certify that, the project work entitled "ACCOUNT RECEIVABLE

MANAGEMENT" in Care Hospital, has been accomplished by MOHAMMAD

AZHAR bearing Roll No.1403-20-672-106 submitted in partial fulfillment of

the requirement for the award of the Degree of Master of Business Administration

by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

PROJECT GUIDE

SADÍYA AZIZ

PRINCIPAL

AMWARUL ULOOM COLLEGE
OF BUSINESS MANAGEMENT
New Mallepally, Hyd-1.

PRINCIPAL

DR.OSMAN BIN SALAM

Rukeara

Ozmit

# EdLogix

We do IT your way

### TO WHOM SO EVER IT MAY CONCERN

This is to certify that, SAKEENA KOUNAIN a student of M.B.A. —II Yr. (HR), Roll No: 1403-20-672-247 has successfully completed the project for a period of 30 days. She has submitted the project report on "JOB ANALYSIS", in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

We wish her all the best for his future endeavors.



Edlogix Software Solutions Pvt Ltd 5th Floor, Chaitanya Chambers Chaitanyapuri, Dilsukhnagar Hyderabad – 500 060 Phone: 040 64582332

Website: www.edlogix.com

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(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040 23342750

# CERTIFICATE

This is to certify that, the project work entitled "JOB ANALYSIS", has been accomplished by SAKEENA KOUNAIN, Roll no.1403-20-672-247 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SHAHNAAZ SULTANA

(PROJECT GUIDE)

New Mellepally, Hyd-1.

DR.OSMAN BIN SALAM

(PRINCIPAL)



# TO WHOM SO EVER IT MAY CONCERN

This is to certify that AFSHEEN FATIMA a MBA student of Anwarul Uloom College of Business Management, Hyderabad had undergone training and completed a project on "A STUDY on PORTFOLIO MANAGEMENT With Reference BANKING SECTOR EQUITIES AT MASS TRADE INDIA CONSULTANTS PVT.LTD, HYDERABAD in 45 days.

In the span of project duration her candidature was found to be very sincere and hardworking.

We wish her a bright future.

G. SANJAY KUMAR Relationship Manager

Address: H.No. 76, Door No. 8-2-579/A, Banjara Hills Rd No. 8, Hyderabad, Telangana 500034



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.
Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

#### **CERTIFICATE**

This is to certify that, the project work entitled A STUDY on PORTFOLIO MANAGEMENT With Reference BANKING SECTOR EQUITIES AT MASS TRADE INDIA CONSULTANTS PVT.LTD, has been accomplished by AFSHEEN FATIMA, Roll no.1403-20-672-144 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

RAHELMUNNISA

(PROJECT GUIDE)

ANWARUL ULORN COLLEGE OF BUSINESS MANAGEMENT Now Maldparty, Hyd-1.

DR. OSMAN BIN SALAM

(PRINCIPAL)

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### CLINNOVO RESEARCH LABS

# TO WHOMSOEVER IT MAY CONCERN

This is to certify that the Project of MOHD JAVEED UZ ZAMAN titled" A STUDY ON SIGNIFICANCE OF TRAINING PROGRAM IN ENHANCING SKILLS OF AN EMPLOYEE" is an original work and that this work has not been submitted anywhere in any form. My indebtedness to other works/publications has been duly acknowledged at the relevant places.

The project is being submitted in partial fulfillment for the award of 'Master in Business Administration' by Osmania University. The work is original and carried out under my guidance.

RelationshipManager

MIS RAJESHWARI

Address: Plot No: 4, Survey No: 11/2,, KhanaMet, Opp to ShilpaRamam, Hitech city, Hyderabad, Telangana 500081, email: contact@clinnovo.com

Demit



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040-23342750

#### CERTIFICATE

THIS IS TO CERTIFY THAT, THE PROJECT WORK ENTITLED "A STUDY ON SIGNIFICANCE OF TRAINING PROGRAM IN ENHANCING SKILLS OF AN EMPLOYEE" IN CLINNOVO REASEARCH LABS PYT.LTD, HAS BEEN ACCOMPLISHED BY MOHD JAVEED UZ ZAMAN ROLL NO. 140320672126 SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF THE DEGREE OF MASTER OF BUSINESS ADMINISTRATION BY OSMANIA UNIVERSITY, HYDERABAD.

THIS IS A BONAFIDE WORK COMPLETED UNDER MY. GUIDANCE AND SUPERVISION.

SHABANA FATIMA (PROJECT GUIDE) DR. OSMAN BIN SALAM
(PRINCIPAL)

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#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that MOHAMMED SAJEED a MBA student of Anwarul Uloom College of Business Management, Hyderabad had undergone training and completed a project on "E-MARKETING" in "E-BAY FOUNDATION LIMITED", HYDERABAD in 45 days.

In the span of project duration him candidature was found to be very sincere and hardworking.

We wish him a bright future.

K VALBAV PATIL Assistant Manager



(Affiliated to Osmania University)
New Mailepally, Hyderabad - 500 001, A.P. INDIA.
Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

This is to certify that, the project work entitled A Study On E-Marketing At E-Bey Foundation Limited, Hyderabad has been accomplished by MOHAMIMED SAJEED Roll no.1403-20-672-120 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

(PROJECT GUIDE)

Dr. OSMAN BIN SALAM
(PRINCIPAL)

Ruksara

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# TO WHOM SO EVER IT MAY CONCERN

This is to certify that, MOHAMMAD KHADER MOHIUDDIN a student of M.B.A.—II Yr., Roll No: 1403-20-672-090 has successfully completed the project for a period of 30 days. He has submitted the project report on "ASTUDY ON PRODUCT MIX AND PRODUCT LINE ON COCA COLA COMPANY", in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad for the batch 2020-2022.

We wish him all the best for his future endeavors.

IK ABDULLA

Executive Manager



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

### CERTIFICATE

This is to certify that, the project work entitled "A STUDY ON PRODUCT MIX AND PRODUCT LINE ON COCA COLA, has been accomplished by MOHAMMAD KHADER MOHIUDDIN Roll no. 1403-20-672-090 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SYED MUZAMMIL UDDIN

Marran

Books Hallan

(PROJECT GUIDE)

Dr. OSMAN BIN SALMAN
(PRINCIPAL)

Ruksara

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# TO WHOMSOEVER IT MAY CONCERN

This is to certify that MOHAMMED ANAS AHMED bearing Roll No: 1403-20-672-041, a MBA student of Anwarul Uloom College of Business Management, Hyderabad had undergone training and completed a project on "INSURANCE AS AN INVESTMENT STRATEGY" in 45 days from HDFC LIFE INSURANCE.

In the span of project duration his candidature was found to be very sincere and hardworking.

We wish him a bright future.

T. ArunKumar Branch Manager

Address: 5/3/372, 1st Flr, Modi Mansion, RP Rd, Secunderabad, Telangana 500003 Phone: 040 6100 6100

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# ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT (Affiliated to Osmania University) New Mallepally, Hyderabad - '500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

#### CERTIFICATE

This is to certify that, the project work entitled INSURANCE AS AN INVESTMENT STRATEGY in HDFC LIFE INSURANCE COMPANY Hyderabad has been accomplished by MOHAMMED ANAS AHMED, Roll no.1403-20-672-041 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

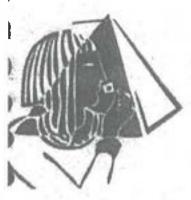
This is a bonafide work completed under my guidance and supervision

SADIYA AZIZ (PROJECT GUIDE)

Dr. OSMAN BIN SALAM (PRINCIPAL)

OF BUSINESS MANABUMENT New Mallepally, Hyd-1.

system St.



# Panyam Cements and Mineral Industries Ltd.

Plot No:188, Phase-II, Kamalapuri Colony, Hyderabad-500073...

Phone: 040 23555317 Fax: 040 23555316 Mail: caohyd@panyamcements.com

## TO WHOM SO EVER I CONCERN

This is to cert is that FAR's 1 1403-20-671-143 has a self of a period of 30 1403-20-671-143 has a self of a period of 30 1403 No. She has about the self of a period of 30 1400 No. She has about the self of the promement of M.B.A. degree course strike in the self-and self-

We wish her all the beautifor his future endeavors

M.Deepak kumar

Deun

Executive Manager



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.
Phone: 23343170, 23342285, Ε-mail: anwar-uloom@usa.πet/Fax: 040-23342750

### CERTIFICATE

This is to certify that, the project work entitled "HUMAN RESOURCE PLANNING AND RECRUITMENT AT PANYAM CEMENTS & MINERAL INDUSTRIES LTD", has been accomplished by FARIYA AIMEN, Roll no: 1403-20-672-043 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

RUHI NAAZ (PROJECT GUIDE) OF BUSINESS MANAGEMENT New Mallepelly, Hyd-1. DR. OSMAN BIN SALAM (PRINCIPAL)

PRINCIPAL

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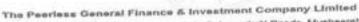
This is certify that SHAIK IRFAN, Pursuing M.B.A bearing (Roll No-1403-20-672-044) in ANWARUL ULOOM COLLEGE OF BUSINESS academic his done MANAGEMENT, Hyderabad has "BALANCED FUNDS" done at PEERLESS SMART SOLUTIONS, for a period of 45days.

During this period, he was found to be sincere and hard working.

We wish him all the best in his future endeavors.

CH. YADAGIRIM

(MANAGER)



ce ; Kencherts Towers, 1st Floor, 1-7-143/A, Geleconda X Roads, Musheershad Hyderabad 500 929, A. P. https://doi.org/10.176/27617177 Fax: 040-27633212 E-mail: ogfiscre@veri.net processes in the control of the control with Central Regional Office ; Kencherts Towers Phones : 040-27617176.





(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

### CERTIFICATE

This is to certify that, the project work entitled "BALANCED EQUITY FUNDS" in PEERLESS SMART SOLUTIONS, has been accomplished by SHAIK IRFAN Roll no. 1403-20-672-044 submitted in partial fulfilment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my juidance and supervision.

RAHEEM UNISSA (PROJECT GUIDE) OF BUSINESS MANAGEMENT New Mallepally, Hyd-1. Dr. OSMAN BIN SALAM (PRINCIPAL)

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# Kesoram Cement Prop. Kesoram Industries Limited



#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that, MOHAMMAD ZUFIA a student of M.B.A. —II Yr. (FINANCE), Roll No: 1403-20-672-003 has successfully completed the project for a period of 30 days. He has submitted the project report "COMMODITY TRADING AND INVESTOR AWARENESS" at "Kesoram Industries Ltd", in the partial fulfilment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad for the batch, 2020-2022.

We wish him all the best for his future endeavors.

RISHNA K

Finance Manager

10.3.316/A, Ond Floor, S. L. Control (1904) Micros. Micros. 1901, HYDERABAD. 500028, A. F. Ph. 040.23348895787777615 FAX. 546.233461897821. Ended Extract adjustment and the



# ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT (Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040 23342750

## CERTIFICATE

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This is to certify that, the project work entitled "COMMODITY TRADING AND INVESTOR AWARENESS" at "Kesoram Industries Ltd", has been accomplished by MOHAMMAD ZUFIA, RollNo. 1403-20-672-003 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Ostpania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SADIYAAZIZ

(PROJECT GUIDE)

ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT New Mallepally, Hyd-1.

DR. OSMAN BIN SALAM

(PRINCIPAL)

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#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that, SAMREEN FATIMA a student of M.B.A. –II Yr. (FINANCE), Roll No: 1403-19-672-106 has successfully completed the project for a period of 30 days. He has submitted the project report on "PORTFOLIO MANAGEMENT" in ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED in the partial fulfilment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

We wish him all the best for his future endeavors.

Finance Manager



New Mallepally, Hyderabad-500 001 Ph.no 23340208, 64509223, 23343170

#### CERTIFICATE

This is to certify that, the project work entitled "PORTFOLIO MANAGEMENT" in ICICI PRUDENTIAL LAFE INSURANCE COMPANY LIMITED, has been accomplished SAMREEN FATIMA Roll no. 1403-19-672-106 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

PROJECT GUIDE

SADIYA AZIZ

PRINCIPAL DR. OSMAN BIN SALAM

OF BUILDING IN



# VENTURA

VENTURA SECURITIES LTD.ENDITY, BERIVATIVES, MUTUAL FUNDS, COMMODITES
Office No. 202 B, No.: 6-3-1090/B/1, Second Floor, Frontline Lake Share Tower,
Raj Bhavan Road, Hyderabad - 500002 Email: hyderabad@ventura1.com Ph: 040-66750350.

## TO WHOMSOEVER IT MAY CONCERN

This is to certify that AMIR KHAN, a student of Anwarul Uloom College of Business Management, New Mallepally, Hyderabad, studying MBA bearing Roll No:1403-19-672-107 has been allowed to work on the project titled "INVESTMENT IN EQUITIES" at VENTURA SECURITIES" for the period of 45 days under my guidance.

This project report is purely for the purpose of his / her curriculum and award of degree.

SUNIL BHATI



ANNARU ULOGAL TELE



Affiliated to Osmania University New Mallepally, Hyderabad-500 001 Ph.no 23340208, 64509223, 23343170

### CERTIFICATE

This is to certify that, the project work "INVESTMENT IN EQUITIES" at VENTURA SECURITIES has been accomplished by AMIR KHAN bearing Roll No. 1403-19-672-107 Submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

PROJECT GUIDE

RAHEEM UNNISA

PRINCIPAL

Dr. OSMAN BIN SALAM



# TO WHOMSOEVER IT MAY CONCERN

This is to certify that MOHD YOUSUF UDDIN bearing Roll No. 1403-19-672-034a MBA student of Anwarul Ulcom College of Business Management, Hyderabad had undergone training and completed a project on "UNIT LINKED INSURANCE PLAN (ULIPs)" from AVIVA LIFE INSURANCE in 45 days.

In the span of project duration his candidature was found to be very sincere and hardworking.

We wish him a bright future.

Mr K H N REDIY



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail:anwar-uloom@usa.net/Fax: 040-23342750

### **CERTIFICATE**

This is to certify that, the project work entitled "UNIT LINKED INSURANCE PLAN (ULIPs)" in "AVIVA LIFE INSURANCE", has been accomplished by MOHD YOUSUF UDDIN Roll no. 1403-19-672-034 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

SADIYA AZIZ (PROJECT GUIDE) Dr. OSMAN BIN SALAM (PRINCIPAL)



William My when





# To Whom So Ever It May Concern

This is to certify that SHAKE ABDUL KHAJAPASHA is a student of MBA of Anwarul Uloom College of Business Management, has done his project work on the subject of Quality of Work Lifein HR Department of our organization for a duration of 45 days

During the period of his project work with us we found his conduct and character very good and we wish him all successes in his career.

M. MANOJ KUMAR

Asst. Manager

Address: Thane Station Rd, Juhu Chandan Society, Jambli Naka, Thane West, Thane, Maharashtra 400601

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#### ANWARUL ULOOM COLLEGE OF BUSINESS

MANAGEMENT (Affiliated to Osmania University) New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285,E-mail:anwar-uloom@usa.net/Fax: 040-23342750

#### CERTIFICATE

This is to certify that, the project work entitled "JOB ANALYSIS" from HERITAGE, has been accomplished by SHAKE ABDUL KHAJAPASHA Roll no. 1403-19-672-035 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad. This is a bonafide work completed under my guidance and supervision.

RAHEEM UNISSA

(PROJECT GUIDE)

MR.OSMAN BIN SALAM (PRINCIPAL)



# TO WHOMSOEVER IT MAY CONCERN

This is to certify that MOHD AHMED a student of Anwarul Uloom College for business management, New Mallepally, Hyderabad, studying MBA bearing Roll No: 1403-19-672-152 has been allowed to work on the project titled "CUSTOMER SATIFCATION" in TATA TELESERVICES PVT LTD, for the period of 45 days under my guidance.

This project report is purely for the purpose of his curriculum and award of degree.

MARKETING MANAGER

MD ABDUL RAZZAQ

Address: Tata Business Support Services Limited, 1-8-371, Gowra Trinity, S. P. Road, Chiran Fort Lane, Patigadda, Begumpet, Hyderabad, Telangana 500016 Phone:040 6638 7045



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail:anwar-uloom@usa.net/Fax: 040 23342750

## CERTIFICATE

This is to certify that, the project work entitled "CUSTOMER SATIFCATION" in TATA TELESERVICES PVT LTD has been accomplished by MOHD AHMED Roll no. 140319672152 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

(PROJECT GUIDE)

DR.OSMAN BIN SALAM (PRINCIPAL)





## TO WHOMSOEVER IT MAY CONCERN

This is to certify that the Project of AKRAM KHAN titled, "A STUDY ON DIGITAL MARKETING AND ITS IMPACT ON REVENUE GENERATION" from ODIGMA is an original work and that this work has not been submitted anywhere in any form. My indebtedness to other works/publications has been duly acknowledged at the relevant places.

The project is being submitted in partial fulfillment for the award of 'Master in Business Administration' by Osmania University. The work is original and carried out under my guidance.

**Executive Manager** 

Mr. Mohd Altaf Hussain



New Hallepally, Hydexabad-500 001 Ph.no 23340208, 64503223, 23343170

## **CERTIFICATE**

This is to certify that, the project work entitled "A STUDY ON DIGITAL MARKETING AND ITS IMPACT ON REVENUE GENERATION" from ODIGMA has been accomplished by AKRAM KHAN Roll no. 140319672153 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

PROJECT CUIDE

DR.OSMAN BIN SALAM

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### HINDUSTAN CONSTRUCTION COMPANY

# TO WHOM SO EVER IT MAY CONCERN

This is to certify that, KHAJA ZEESHAN ALI a student of M.B.A -II Yr. (IT), Roll No: 1403-19-672-289 has successfully completed the project for a period of 30 days. He has submitted the project report on "INTERNET AS A MARKETING TOOL At HCC", in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad for the batch 2019-2021.

We wish him all the best for his future endeavors.

Executive Manager



(Affiliated to Osmania University) New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

This is to certify that, the project work entitled INTERNET AS A MARKETING TOOL in HCC, Hyderabad has been accomplished by KHAJA ZEESHAN ALI Roll no.1403-19-672-289 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

Marin Manin

(PROJECT GUIDE)

Dr. OSMAN BIN SALAM (PRINCIPAL)



#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that, MOHD FEROZ AHMED a student of M.B.A.—II Yr. (FINANCE), Roll No: 1403-19-672-133 has successfully completed the project for a period of 30 days. He has submitted the project report on "COMMODITY TRADING IN INDIAN MARKET" in UNICON, n the partial fulfilment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad.

We wish him all the best for his future endeavours.

Finance Manager

James James



(Affiliated to Osmania University)

New Mailepaily, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170,23342285,E-mail:anwar-uloom@usa.net/Fax: 040-23342750

#### CERTIFICATE

This is to certify that, the project work entitled "COMMODITY TRADING IN INDIAN MARKET" in UNICON, has been accomplished by MOHD FEROZ AHMEDRoll no. 1403-19-672-133 submitted in partial fulfilment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

RAHEEM UNISSA (PROJECT GUIDE) Dr. OSMAN BIN SALAM

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#### Panyam Cements & Mineral Industries Limited

Phone: +91-40-23555317

Fax : +91-40-23555316



Central Administrative Office: Plot No. 188, 1st Floor, Phase - N. Komalapuri Colony, Hyderabad-500 073. A.P. NDIA.

#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that, JUWERIA AFSHA student of M.B.A.—II Yr., Roll No: 1403-19-672-134 has successfully completed the project for a period of 30 days. He has submitted the project report on "HUMAN RESOURCE PLANNING AND RECRUITMENT"At"PANYAM CEMENTS & MINERAL INDUSTRIES LTD", in the partial fulfillment of the requirement of M.B.A degree course, affiliated to the Osmania University, Hyderabad for the batch 2019-2021.

We wish her all the best for his future endeavors.

Executive Manager

M.Deepakkumar

Ormet



(Affiliated to Osmania University)

New Mallepally, Hyderabad - 500 001, A.P. INDIA.

Phone: 23343170, 23342285, E-mail: anwar-uloom@usa.net/Fax: 040-23342750

#### CERTIFICATE

This is to certify that, the project work entitled "HUMAN RESOURCE PLANNING AND RECRUITMENT AT PANYAM CEMENTS & MINERAL INDUSTRIES LTD" has been accomplished by JUWERIA AFSHA, Roll no: 1403-19-672-134 submitted in partial fulfillment of the requirement for the award of the Degree of Master of Business Administration by Osmania University, Hyderabad.

This is a bonafide work completed under my guidance and supervision.

(PROJECT GUIDE)

Dr. OSMAN BIN SALAM

(PRINCIPAL)

Many Mary



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

SALY AFMED WHAN

ROLL NUMBER 1403-21-672 - 001 has actively participated in A ONE WEEK Seminar of

Entrepreneurship Development" on 22-08-2022 to 26-08-2022 by Dr. KHYSER MOHD, PROFESSOR, DEPT

OF BUSINESS MANAGEMENT, TELANGANA UNIVERSITY organized by IQAC, ANWARUL ULOOM

COLLEGE OFBUSINESS MANAGEMENT.

ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT New Hallepaly, Hyderabad-T.S





(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name M.Or

MOTHERMED ATMED

21 - 672-00 3 has actively participated in A ONE WEEK Seminar o" ROLL NUMBER 1402

Entrepreneurship Development" on 22-08-2022 to 26-08-2022 by Dr. KHYSER MOHD, PROFESSOR, DEPT

OF BUSINESS MANAGEMENT, TELANGANA UNIVERSITY organized by IQAC, ANWARUL ULOOM

COLLEGE OFBUSINESS MANAGEMENT.

ANWARUL ULOOM COLLECTED
OF BUSINESS MANAGEMENT
New Mallepally, Hyderabad-T.S.





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This is to certify that

Name

AVECHA TATIONA

ROLL NUMBER 14 0 2 -21-6子2-n3の has actively participated in A ONE WEEK Seminar o"

Entrepreneurship Development" on 22-08-2022 to 26-08-2022 by Dr. KHYSER MOHD, PROFESSOR, DEPT

OF BUSINESS MANAGEMENT, TELANGANA UNIVERSITY organized by IQAC, ANWARUL ULOOM

COLLEGE OFBUSINESS MANAGEMENT.

ANWARUL ULOOM CCLLEGE
OF BUSINESS MANAGEMBINE
New Mallepally, Hyderabad-T.S.

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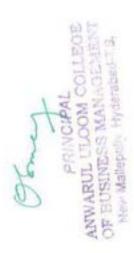
MD. AFRID ALT

ROLL NUMBER 1403-21-642-063 has actively participated in A ONE WEEK Seminar o"

Entrepreneurship Development" on 22-08-2022 to 26-08-2022 by Dr. KHYSER MOHD, PROFESSOR, DEPT

OF BUSINESS MANAGEMENT, TELANGANA UNIVERSITY organized by IQAC, ANWARUL ULOOM

COLLEGE OFBUSINESS MANAGEMENT.







(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name NOTIO 7.5-HAS KHALEDT

"Intellectual Property Rights and thePharmaceutical Industry"on 09-12-2020 to 11-12-2020 by

Mr. S. Aditya, Pharmaceutical Sales Representative, Medpac Inc, organized by IQAC, ANWARUL

ULOOM COLLEGE OF BUSINESS MANAGEMENT.

PEINCIPAL
ANWARUL ULOOM COLLECE
OF EUSINESS MANAGEMENT
New Mallepally Hyderabad-T.S.





(A Muslim Minority Institution)

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This is to certify that

Name

MEHD HABEER

ROLL NUMBER 1403 - 19-642-044 has actively participated in A THREE DAYS Workshop on

"Intellectual Property Rights and thePharmaceutical Industry" on 09-12-2020 to 11-12-2020 by

Mr. S. Aditya, Pharmaceutical Sales Representative, Medpac Inc, organized by IQAC, ANWARUL

ULOOM COLLEGE OF BUSINESS MANAGEMENT.

ANWARUL ULOOM COLLEGE OF BUSINESS



Dr. Osman Bin Salam



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

METLIABEEN

ROLL NUMBER 1403 - 19-6-2-106 has actively participated in A THREE DAYS Workshop on

"Intellectual Property Rights and the Pharmaceutical Industry" on 09-12-2020 to 11-12-2020 by

Mr. S. Aditya, Pharmaceutical Sales Representative, Medpac Inc,organized by IQAC, ANWARUL

ULOOM COLLEGE OF BUSINESS MANAGEMENT.

ANWARUL TILOOM COLLEGE OF BUSINESS MANAGENTENT New Mattepath, Hyderabad-T.S.





(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

SHIPK SAMETR ALT

ROLL NUMBER 1903-19-19 has actively participated in A THREE DAYS Workshop on "Intellectual Property Rights and the Pharmaceutical Industry" on 09-12-2020 to 11-12-2020 by

Mr. S. Aditya, Pharmaceutical Sales Representative, Medpac Inc,organized by IQAC, ANWARUL

ULOOM COLLEGE OF BUSINESS MANAGEMENT.







(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

SAIF AHMED &

ROLL NUMBER

1403-21-672

100

has actively participated in A ONE DAY Seminar on "The Role of Intellectual Property Rights in Innovation

and Creativity" on 16-02-2023 by Mr. JUNAID WARSI, COUNSELOR, GTM & SONS ADVISORY PVT LTD.

organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

ANIWARUL OF BUSINESS (yderabad-1.S.



#### ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT (Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University)

# 1 -3-918, New Mailepally, Hyderabad - 500001, Telangana, India.

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This is to certify that

672-00

ROLL NUMBER

has actively participated in A ONE DAY Seminar on "The Role of Intellectual Property Rights in Innovation and Creativity" on 16-02-2023 by Mr. JUNAID WARSI, COUNSELOR, GTM & SONS ADVISORY PVT LTD.

organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

#### ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT (Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University)

#1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India. Certifificatie of Parallenparitoin

This is to certify that

ROLL NUMBER

WELDA CAREA

has actively participated in A ONE DAY Seminar on "The Role of Intellectual Property Rights in Innovation

and Creativity" on 16-02-2023 by Mr. JUNAID WARSI, COUNSELOR, GTM & SONS ADVISORY PVT LTD.

organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

New Mallepally



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) # 1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

MOTHAMMED DISARD

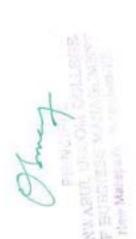
ROLL NUMBER

1403-21-672-050

"The Role of Intellectual Property Rights in Innovation has actively participated in A ONE DAY Seminar on

and Creativity" on 16-02-2023 by Mr. JUNAID WARSI, COUNSELOR, GTM & SONS ADVISORY PVT LTD.

organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.







(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

CHAMIC UNNITED BEGUM

ROLL NUMBER 1403-17-672-00 has actively participated in A THREE DAYS Workshop

on "Enterpreneurship Study: The process of developing and refining a product or service, including

design, testing, and production" on 17-19-2018 to 19-09-2018 by Mr. Syed Suleman, Accenture India

organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

OF BUSINESS MANAGEMENT ANWARUL ULCOM COLLEGE New Mallebally, Hyderacad-Till.





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This is to certify that

Name TARHEEN CULTANA

ROLL NUMBER 1403-17-672 - 013 has actively participated in A THREE DAYS Workshop

on "Enterpreneurship Study: The process of developing and refining a product or service, including

design, testing, and production" on 17-19-2018 to 19-09-2018 by Mr. Syed Suleman, Accenture India

organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT

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Dr. Osman Bin Salam



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This is to certify that

Name SYED NOOMAN PEE

ROLL NUMBER 1403-17-672 - 025 has actively participated in A THREE DAYS Workshop

on "Enterpreneurship Study: The process of developing and refining a product or service, including

design, testing, and production" on 17-19-2018 to 19-09-2018 by Mr. Syed Suleman, Accenture India

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Dr. Osman Bin Salam



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This is to certify that

Name

SYFD AMIAD AHMED

ROLL NUMBER 1403-17-672 - 100 has actively participated in A THREE DAYS Workshop

on "Enterpreneurship Study: The process of developing and refining a product or service, including

design, testing, and production" on 17-19-2018 to 19-09-2018 by Mr. Syed Suleman, Accenture India

organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.



Dr. Osman Bin Salam



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This is to certify that

Name

女」 マン さ ROLL NUMBER 1403-19-672-20

has actively participated in A ONE DAY Seminar on

"Intellectual Property Rights and Human Rights" on 07-03-2020 by Dr. Ananthula Satshish

kumar, Assistant Professor Of Commerce SSR Govt College Karimnagar, Telengana, India organized

by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.







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(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

SYED SARA TABASCOM

ROLL NUMBER 1403-19-672-25

has actively participated in A ONE DAY Seminar on

"Intellectual Property Rights and Human Rights" on 07-03-2020 by Dr. Ananthula Satshish

kumar, Assistant Professor Of Commerce SSR Govt College Karimnagar, Telengana, India organized

by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.







(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

ROLL NUMBER

SYED ARRAZ

1403 - 19 - 672 - 40 has actively participated in A ONE DAY Seminar on

"Intellectual Property Rights and Human Rights" on 07-03-2020 by Dr. Ananthula Satshish

kumar, Assistant Professor Of Commerce SSR Govt College Karimnagar, Telengana, India organized

by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.







(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) # 1 -3-918, New Mallepaily, Hyderabad - 500001, Telangana, India.



This is to certify that

Name TABASSUM FATEMA

ROLL NUMBER -19-672-86 has actively participated in A ONE DAY Seminar on

"Intellectual Property Rights and Human Rights" on 07-03-2020 by Dr. Ananthula Satshish

kumar, Assistant Professor Of Commerce SSR Govt College Karimnagar, Telengana, India organized

by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT







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(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name KAUNAIN REGIUM

has actively participated in A ONE WEEK "Research ROLL NUMBER 1403-20-672- 006

Program on Data Analysis Techniques" on 03-02-2020 to 07-02-2020 by Mrs. Shahana Fatima, Asst.

Professor, Methodist College Of Engineering & Technology organized by IQAC, ANWARUL ULOOM

COLLEGEOF BUSINESS MANAGEMENT.

PRINCIPAL
ANWARUL ULCOM COLLEGE
OF EUSINESS MANAGEMENT
New Mallepally, 15 derebach T.S.





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(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

MIRZA COHAIL RATG

ROLL NUMBER 1403-20-672 - 008 has actively participated in A ONE WEEK "Research

Program on Data Analysis Techniques" on 03-02-2020 to 07-02-2020 by Mrs. Shahana Fatima, Asst.

Professor, Methodist College Of Engineering & Technology organized by IQAC, ANWARUL ULOOM

COLLEGEOF BUSINESS MANAGEMENT.







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(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

SYEDA NAZNEEN CULTATA

ROLL NUMBER 1463 - 26-672 - 620 has actively participated in A ONE WEEK "Research

Program on Data Analysis Techniques" on 03-02-2020 to 07-02-2020 by Mrs. Shahana Fatima, Asst.

Professor, Methodist College Of Engineering & Technology organized by IQAC, ANWARUL ULOOM

COLLEGEOF BUSINESS MANAGEMENT.







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(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name MATRAI COLTANA

ROLL NUMBER 1403-20-672-039 has actively participated in A ONE WEEK "Research

Program on Data Analysis Techniques" on 03-02-2020 to 07-02-2020 by Mrs. Shahana Fatima, Asst.

Professor, Methodist College Of Engineering & Technology organized by IQAC, ANWARUL ULOOM

COLLEGEOF BUSINESS MANAGEMENT.





Dr. Osman Bin Salam Principal



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This is to certify that

A IJAZ AHMED SURA LIAT Name

has actively participated in A THREE ROLL NUMBER 1483-18-672-001

DAYS Workshop on "Quantitative Research Design" on 08-07-2019 to 10-07-2019 by

Mr. K. HIMASHU, ASSOCIATE PROFSSOR, HYDERABAD SCHOOL OF MANAGEMENT organized

by IQAC, ANWARUL ULOOMCOLLEGE OF BUSINESS MANAGEMENT.

ANWARUL ULCOM COLLEGE
OF BUSINESS MANAGEMENT
New Mallepally, Plydiciology IS





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This is to certify that

Name

PATLA PRIYANES

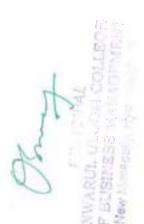
ROLL NUMBER 1403-18 -672-

\_has actively participated in A THREE

DAYS Workshop on "Quantitative Research Design" on 08-07-2019 to 10-07-2019 by

Mr. K. HIMASHU, ASSOCIATE PROFSSOR, HYDERABAD SCHOOL OF MANAGEMENT organized

by IQAC, ANWARUL ULOOMCOLLEGE OF BUSINESS MANAGEMENT.







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(Approved by AICTE. | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

MUAL TERAL

ROLL NUMBER 10

1403-18-672-034

\_has actively participated in A THREE

DAYS Workshop on "Quantitative Research Design" on 08-07-2019 to 10-07-2019 by

Mr. K. HIMASHU, ASSOCIATE PROFSSOR, HYDERABAD SCHOOL OF MANAGEMENT organized

by IQAC, ANWARUL ULOOMCOLLEGE OF BUSINESS MANAGEMENT.

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This is to certify that

MO-HAMMED ABOUL KHADER Name

1403-18-672-090 ROLL NUMBER

has actively participated in A THREE DAYS Workshop on "Quantitative Research Design" on 08-07-2019 to 10-07-2019 by Mr. K. HIMASHU, ASSOCIATE PROFSSOR, HYDERABAD SCHOOL OF MANAGEMENT organized

by IQAC, ANWARUL ULOOMCOLLEGE OF BUSINESS MANAGEMENT.







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(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

1-16-1-4 NAM 2

ROLL NUMBER [403-19-6 has actively participated in A ONE WEEK Seminar on

"Strategies for selling and distributing productsor services including sales channels and

distribution networks in Entrepreneurship" on 02-12-2019 to 06-12-2019 by Mrs. ASIMA

BEGUM, ASSISTANT PROFESSOR, DECCAN SCHOOL OF MANAGEMENT organized by IQAC,

ANWARUL ULOOM COLLEGEOF BUSINESS MANAGEMENT.



Dr. Osman Bin Salam



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

MEANING O FAREM

ROLL NUMBER 1003-19-69-20 has actively participated in A ONE WEEK Seminar on

"Strategies for selling and distributing productsor services including sales channels and

distribution networks in Entrepreneurship" on 02-12-2019 to 06-12-2019 by Mrs. ASIMA

BEGUM, ASSISTANT PROFESSOR, DECCAN SCHOOL OF MANAGEMENT organized by IQAC,

ANWARUL ULOOM COLLEGEOF BUSINESS MANAGEMENT.





Dr. Osman Bin Salam

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India. Certifificatio of Partificion

This is to certify that

ROLL NUMBER 1463-19-6-22-50 has actively participated in A ONE WEEK Seminar on REGION

"Strategies for selling and distributing productsor services including sales channels and distribution networks in Entrepreneurship" on 02-12-2019 to 06-12-2019 by Mrs. ASIMA

BEGUM, ASSISTANT PROFESSOR, DECCAN SCHOOL OF MANAGEMENT organized by IQAC,

ANWARUL ULOOM COLLEGEOF BUSINESS MANAGEMENT.



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

SARA BANO

ROLL NUMBER Wos-19-692 - 62 has actively participated in A ONE WEEK Seminar on

"Strategies for selling and distributing productsor services including sales channels and

distribution networks in Entrepreneurship" on 02-12-2019 to 06-12-2019 by Mrs. ASIMA

BEGUM, ASSISTANT PROFESSOR, DECCAN SCHOOL OF MANAGEMENT organized by IQAC,

ANWARUL ULOOM COLLEGEOF BUSINESS MANAGEMENT.



Dr. Osman Bin Salam



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This is to certify that

Name RUK CAAR UNNTER

ROLL NUMBER 1403-20-672-00

has actively participated in A THREE DAYS Workshop on "Use of Social Media in Entrepreneurship"

on 02-03-2022 to 04-03-2022 by Mrs. Saba Hashmi, Assistant Professor, Bharath Institute Of Engieering

& Technolgy organized by IQAC, ANWARUL ULOOM COLLEGE OFBUSINESS MANAGEMENT.



Dr. Osman Bin Salam



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This is to certify that

Name

MOHAMMAD ZUFEA

ROLL NUMBER 1403 -20-672 - 003

has actively participated in A THREE DAYS Workshop on "Use of Social Media in Entrepreneurship"

on 02-03-2022 to 04-03-2022 by Mrs. Saba Hashmi, Assistant Professor, Bharath Institute Of Engieering

& Technolgy organized by IQAC, ANWARUL ULOOM COLLEGE OFBUSINESS MANAGEMENT.





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JEFF PAFF

ROLL NUMBER

1403 - 20-672-

has actively participated in A THREE DAYS Workshop on "Use of Social Media in Entrepreneurship"

on 02-03-2022 to 04-03-2022 by Mrs. Saba Hashmi, Assistant Professor, Bharath Institute Of Engieering

& Technolgy organized by IQAC, ANWARUL ULOOM COLLEGE OFBUSINESS MANAGEMENT.

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OF BUSINESS MANACEMENTS
New Mallepally. Hyderabad-7.S

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This is to certify that

Name

MOHD . CALMAN

ROLL NUMBER

1403 -20- 672 - 054

has actively participated in A THREE DAYS Workshop on "Use of Social Media in Entrepreneurship"

on 02-03-2022 to 04-03-2022 by Mrs. Saba Hashmi, Assistant Professor, Bharath Institute Of Engieering

& Technolgy organized by IQAC, ANWARUL ULOOM COLLEGE OFBUSINESS MANAGEMENT.

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OF BUSH TO STAND





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This is to certify that

MOHAMMAD 2 WFA ROL

Name

ROLL NUMBER 1403-20-67-003 has

actively participated in A ONE DAY Seminar on "Strategies for building a strong brand and effectively

promoting a business to potential customers in Entrepreneurship" on 01-02-2021 to 05-02-2021 by

Mrs. Kiran Mai, Assistant Professor, Amjad Ali Khan College Of Business

Administration organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

ANWARUL ULCON
OF BUSINESS MANACEMENT
New Mailepsily, Proderspand 15

Dr. Osman Bin Salam



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This is to certify that

AFIFA NAA2

ROLL NUMBER 1403 - 20 - 672 - 028 has

actively participated in A ONE DAY Seminar on "Strategies for building a strong brand and effectively

promoting a business to potential customers in Entrepreneurship" on 01-02-2021 to 05-02-2021 by

Mrs. Kiran Mai, Assistant Professor, Amjad Ali Khan College Of Business

Administration organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

Dr. Osman Bin Salam



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

MOHER MINED ANALAHINED ROLL NUMBER 1403 - 20-692 - 04/ has

actively participated in A ONE DAY Seminar on "Strategies for building a strong brand and effectively

promoting a business to potential customers in Entrepreneurship" on 01-02-2021 to 05-02-2021 by

Mrs. Kiran Mai, Assistant Professor, Amjad Ali Khan College Of Business

Administration organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

ANWARUL CLOOM LLEGE OF BUSINESS MANAGEMENT New Massocity, Accessord-T.S.

Dr. Osman Bin Salam



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This is to certify that

SYED FARAL RIMDRT ROLL NUMBER 1403-20-642-080

actively participated in A ONE DAY Seminar on "Strategies for building a strong brand and effectively

promoting a business to potential customers in Entrepreneurship" on 01-02-2021 to 05-02-2021 by

Mrs. Kiran Mai, Assistant Professor, Amjad Ali Khan College Of Business

Administration organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.



Dr. Osman Bin Salam



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

SYEDA NASNEEN FATTINGROLL NUMBER 14-03-22 - 672 - 005 Name

"Basic Concept in Research Methodology" has actively participated in A ONE WEEK Seminar on

on 27-02-2023 to 03-03-2023 by Mr. Abdul Rahman Virasat Assiatant Professor,

Amjad Ali Khan College Of Business Administration organized by IQAC,ANWARUL

ULOOM COLLEGE OF BUSINESS MANAGEMENT.

ANWARUL UTCOM LEGE
OF BUSINESS MANAGEMENT
New Malicipally, Fyderabad-T.S.





(A Muslim Minority Institution)

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This is to certify that

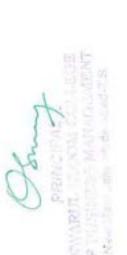
MD. TMRAN ULLAGH KHANROLL NUMBER 1403-21-672-000 Name

has actively participated in A ONE WEEK Seminar on "Basic Concept in Research Methodology"

on 27-02-2023 to 03-03-2023 by Mr. Abdul Rahman Virasat Assiatant Professor,

Amjad Ali Khan College Of Business Administration organized by IQAC,ANWARUL

ULOOM COLLEGE OF BUSINESS MANAGEMENT.



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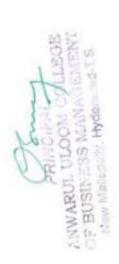
S.K. SAMANPEN SALMA ROLL NUMBER 1403-21-672-00 Name

"Basic Concept in Research Methodology" has actively participated in A ONE WEEK Seminar on

on 27-02-2023 to 03-03-2023 by Mr. Abdul Rahman Virasat Assiatant Professor,

Amjad Ali Khan College Of Business Administration organized by IQAC, ANWARUL

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This is to certify that

Name CANIVA MUCKAN

ROLL NUMBER 1403 - 21 - 672 - 067

has actively participated in A ONE WEEK Seminar on "Basic Concept in Research Methodology"

on 27-02-2023 to 03-03-2023 by Mr. Abdul Rahman Virasat Assiatant Professor,

Amjad Ali Khan College Of Business Administration organized by IQAC,ANWARUL

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This is to certify that

WOLLD MIND OF NET K-HAN

ROLL NUMBER

1403 - 17 - 672-008 has actively participated in A ONE DAY SEMINAR

ON "INTELLECTUAL PROPERTY RIGHTS ANDINTERNATIONAL TRADE" on 16-03-2019 by

Mr. SAI NARESH, INTELLECTUAL PROPERTY ADMINISTRATIVE, ORICA INDIA, organized by

IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

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TIMBASSON INMATH

1403 - 14-672 - 005 has actively participated in A ONE DAY SEMINAR

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Mr. SAI NARESH, INTELLECTUAL PROPERTY ADMINISTRATIVE, ORICA INDIA, organized by

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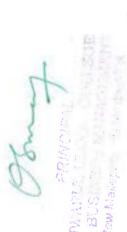
ABDUL ALEEM

ROLL NUMBER 1462 - 14 - 642 - 044 has actively participated in A ONE DAY SEMINAR

ON "INTELLECTUAL PROPERTY RIGHTS ANDINTERNATIONAL TRADE" on 16-03-2019 by

Mr. SAI NARESH, INTELLECTUAL PROPERTY ADMINISTRATIVE, ORICA INDIA, organized by

IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.





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This is to certify that

403 - 19-672 - 002 has actively participated in A ONE WEEK Seminar

Professor, Amjad Ali Khan College Of Business Administration organized by IQAC, on"Research Process" on 23-07-2018 to 27-07-2018 by Dr. Syeda Rukhsana Khaled , Associate

ANWARUL ULOOMCOLLEGE OF BUSINESS MANAGEMENT.







(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangana, India.



This is to certify that

Name

MAZHAR KHAN

ROLL NUMBER 1/40.3 - 17-672 - 002 has actively participated in A ONE WEEK Seminar

on"Research Process" on 23-07-2018 to 27-07-2018 by Dr. Syeda Rukhsana Khaled, Associate

Professor, Amjad Ali Khan College Of Business Administration organized by IQAC,

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This is to certify that

Name

SADTUA SULTANA

ROLL NUMBER

1403 - 19-692 - 046 has actively participated in A ONE WEEK Seminar

on"Research Process" on 23-07-2018 to 27-07-2018 by Dr. Syeda Rukhsana Khaled, Associate

Professor, Amjad Ali Khan College Of Business Administration organized by IQAC,

ANWARUL ULOOMCOLLEGE OF BUSINESS MANAGEMENT.

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This is to certify that

Name

AFREEN FATIMA

ROLL NUMBER -14-672-083 has actively participated in A ONE WEEK Seminar

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Professor, Amjad Ali Khan College Of Business Administration organized by IQAC,

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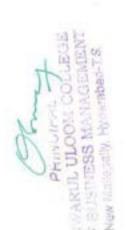
Name MOHAMMED SHOEB ALT

ROLL NUMBER 1/668 - 17 - 672 - 1/13 has actively participated in A ONE WEEK Seminar

on"Research Process" on 23-07-2018 to 27-07-2018 by Dr. Syeda Rukhsana Khaled, Associate

Professor, Amjad Ali Khan College Of Business Administration organized by IQAC,

ANWARUL ULOOMCOLLEGE OF BUSINESS MANAGEMENT.





Dr. Osman Bin Salam



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangána, India.



This is to certify that

Name

SYED SHAREED

ROLL NUMBER 14-03-17 -672-009

has actively participated in A ONE DAY Seminar on "Intellectual Property Rights in the Digital Age" on 13-07-2018 by Sai Naresh ,Intellectual Property Administrative, Assistant, Orica, India, organized by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.



Dr. Osman Bin Salam



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This is to certify that

Name SHAMS UNNIGA BEGUM

ROLL NUMBER 1403 - 17 - 672 - 010

has actively participated in A ONE DAY Seminar on "Intellectual Property Rights in the Digital Age"

on 13-07-2018 by Sai Naresh , Intellectual Property Administrative, Assistant, Orica, India, organized

by IQAC, ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT.

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Dr. Osman Bin Salam



(A Muslim Minority Institution)

(Approved by AICTE | Permitted by Govt. of TS | Affiliated to Osmania University) #1 -3-918, New Mallepally, Hyderabad - 500001, Telangána, India.



This is to certify that

Name MOHLD TBRAHIM

ROLL NUMBER 1403 - 17 - 672 - 036

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on 13-07-2018 by Sai Naresh ,Intellectual Property Administrative, Assistant, Orica, India, organized

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M.D. STARRUKH HUCCATIN

Name

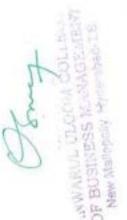
ROLL NUMBER \_\_

402-17-672-012

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Ref.:

Date:	

We are thankful for the permission granted us to visit the Coca-Cola Plant on 15<sup>th</sup> February, 2023 for the MBA Students. Industrial visits are an essential part of the academic curriculum.

Industrial visits are usually the first point of interaction between a student and a live working industry.

Please find the below list of the students visiting the plant.

S.NO	ROLL NO	NAME
1	140322672299	B.ARCHANA
2	140322672187	NAUSHEEN
3	140322672272	ZAKARIYA AHMED ATYAB
4	140322672142	TALHA AHMED FAROOQUI
5	140322672206	SYED AHMED MUSTAFA
6	140322672267	YASEEN SABA
7	140322672239	SHAIK ALIUDDIBN
8	140322672225	MUBASHEER BAIG
9	140322672189	MOHAMMED GHOUSE BASHA
10	140322672152	SUMAIYA SULTANA
11	140322672202	NIKHAT AMREEN
12	140322672212	AFSHANUNNISA
13	140322672124	SIDRIYA FATIMA
14	140322672278	SYEDA ZEHRA FATIMA
15	140322672146	MOHAMMAD NAWAZ AHMED
16	140322672145	MOHAMMED ABDUL KHALIQ
17	140322672180	MOHAMMED SAMEER
18	140322672181	MOHD AFAN
19	140322672091	NAUSHEEN FATIMA

New Mallepally Hyderabad



Phone: 040, 23347296, 23340208, Fmail: auchm.hv/f@rmail.com | Fax 040, 233427

20	140322672240	HASAN REHMATEATMASALIM
21	140322672184	SANASHIREEN
22	150122672036	SYEDA SANA
23	150122672026	AFEEFA NAAZ
24	150122672028	AZEEZA BEGUM
25	150122672049	SYED MOHIUDIN MUDABBIR
26	150122672054	MOHD KHAJA MOHIUDDIN
27	150122672051	SHAIK TALHA YAHIYA
28	150122672001	SHAHNAAZ BEGUM
29	150122672037	SIDDIQUI SULTANA
30	150122672004	URUSHA HAJIRA
31	1403-21-672-275	MOHAMMED ABDULLAH MOHIUDDIN
32	1403-21-672-298	SAYEDA AYESHA SULTANA
33	1403-21-672-236	NADA ISHAQ
34	1403-21-672-241	MADIHA KHANAM
35	1403-21-672-010	MOHAMMAD HASIBA KOUNEN
36	1403-21-672-263	SALEHA FATIMA
37	1403-21-672-094	SANIYA FATIMA
38	1403-21-672-067	SANIYA MUSKAAN
39	1403-21-672-015	RAAFIA FARAAZ
40	1403-21-672-143	AMINA AFROZ
41	1403-21-672-125	UZMA BEGUM
42	1403-21-672-191	AFREEN FATIMA
43	1403-21-672-235	SABA UNISSA
44	1501-21-672-054	LABEEQ UNNISA
45	1501-21-672-050	FAREEHA HUSSAIN
46	1501-21-672-057	SYEDA MALIHA SABERI
47	1501-21-672-055	MEENAKSHI PATIL







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### ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT (A MUSLIM MINORITY INSTITUTION)

### (Affiliated to Osmania University | Approved by AICTE | Permitted by Govt. of Telangana)

### A REPORT ON INDUSTRIAL VISIT TO HINDUSTAN COCA-COLA BEVERAGES PRIVATE LIMITED ON 15/2/2023

The purpose of this Industrial visit is to document observations made during a field trip to the Coca-Cola Company. The trip aimed to provide insights into the operations, management, and culture of one of the world's leading beverage companies.

### Objectives of the visit

- To understand the operational dynamics and management practices of a multinational corporation.
- To analyze Coca-Cola's marketing strategies and brand management techniques.
- To explore the role of innovation and sustainability in the beverage industry.
- To gain insights into supply chain management and distribution strategies employed by Coca-Cola.

### **Operational Dynamics and Management Practices**

The tour of Coca-Cola's manufacturing facility provided a comprehensive understanding of the production process and logistics management.

We observed lean manufacturing principles in action, with a focus on efficiency, cost optimization, and quality control measures.

Discussions with plant managers highlighted the importance of strategic planning, continuous improvement, and cross-functional collaboration in driving operational excellence.

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New Mallopally, Hyderabad,

### Marketing Strategies and Brand Management:

Coca-Cola's marketing strategies were evident in its iconic branding, advertising campaigns, and product diversification efforts.

We learned about the company's consumer segmentation strategies, market research methodologies, and brand positioning techniques.

Discussions with marketing executives shed light on the challenges and opportunities in building and sustaining a global brand presence.

### Innovation and Sustainability:

Coca-Cola's commitment to innovation was demonstrated through its investment in research and development, product innovation, and market expansion initiatives.

We were introduced to the company's sustainability initiatives, including water stewardship, packaging innovation, and community engagement programs.

The integration of sustainability practices into business operations underscored Coca-Cola's long-term vision and corporate responsibility ethos.

### Supply Chain Management and Distribution Strategies:

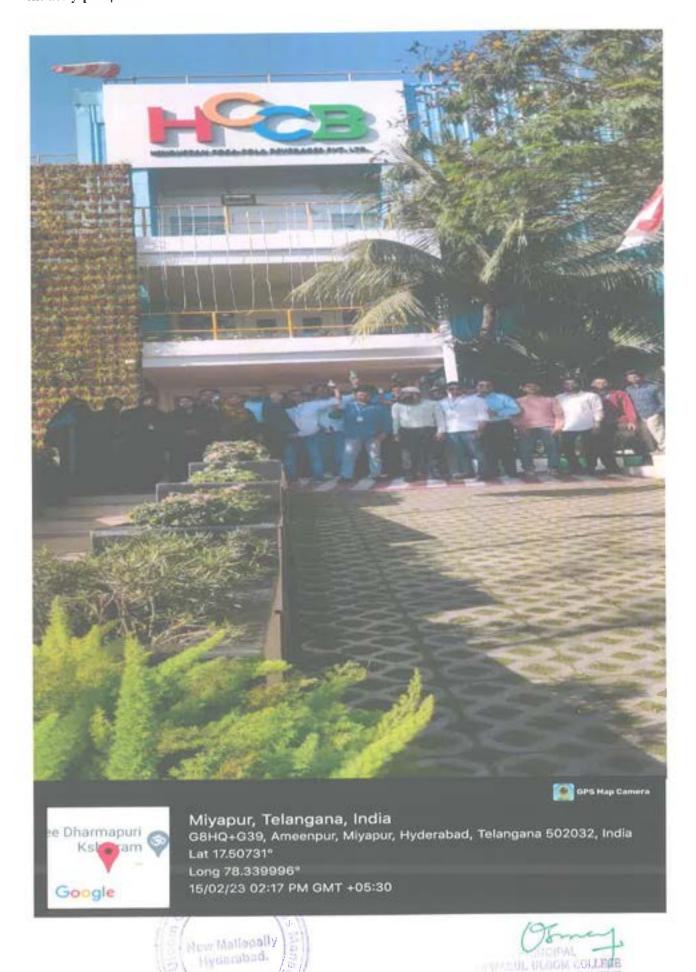
Insights into Coca-Cola's supply chain management practices highlighted the complexity of sourcing, manufacturing, and distribution networks.

Discussions with supply chain experts emphasized the importance of inventory management, demand forecasting, and supplier relationships.

We gained a deeper understanding of distribution strategies, including direct delivery models, channel partnerships, and logistics optimization efforts.

The field trip to the Coca-Cola Company provided MBA students with valuable insights into the intricacies of corporate management, marketing strategies, innovation, and

experience, complementing theoretical knowledge with real-world applications and industry perspectives.







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Google



### **Anwarul Uloom College of Business Management**

(Affiliated to Osmania University | Approved by AICTE | Permitted by Covt. of Telangana) #11-3-918, New Mallepally, Hyderabad - 500001, T.S., India.

### " WORKSHOP ON CAREER BUILDING OPPORTUNITIES "

### Organized by

IQAC, Anwarul Uloom College of Business Management In Association with Expertrons

### Registration Free 2

https://tinyurl.com/IQAC-EXPERTRONS

15th July, 2021 @ 11.00 AM onwards

For Quaries, Contact: 9885090136 / 7093882626

E-Cortificate
shall be issued to
each participant
on submission of
feedback Form.

### Resource Person



### Dr. Rohit Reddy

Distribute on Organizational Leadership
Member of WICHED HEMILE
JAIOTECTION COMMISSION
LINESCO - Representative by Acid
HEMILE South



ANWARUL ULOOM COLLEGE
OF BUSINESS MANAGEMENT
New Mallepally, Hyderahad.

### A REPORT ON THE ONE DAY ONLINE WORKSHOP ON "CAREER BUILDING OPPORTUNITIES" ORGANIZED BY

### INTERNAL QUALITY ASSURANCE CELL (IQAC),

### ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT, HYDERABAD IN ASSOCIATION WITH EXPERTRONS

Date: 15th July, 2021.

Time: 11:00 AM to 01:00 PM

### Resource Person:

### Dr. Rohit Reddy

- -Doctorate on Organizational Leadership
- -Member of Worls Human Rights Protection Commission
- -UNESCO Representative on Anti Student Suicides

### Organizer:

### Mohammed Ibrahim Uddin

Associate Professor, IQAC Coordinator, AUCBM.

Number of Participants: 92 (Issued E-Certificate to all the participants)



ANWARUL ULOOM COLLEGY OF BUSINESS MANAGEMENT New Mallopally, Hyderebed. The Workshop commenced at 11:00 am with the inaugural address by the Principal Dr Osman Bin Salem who stressed on a career-oriented vision among the participants. The Internal Quality Assurance Cell Coordinator Mr. Mohammed Ibrahim Uddin said that the students' future is largely dependent on their present efforts and planning for excellence. Training and Placement Officer Mr Mohammad Saleem Pasha gave the introduction of the speaker Dr. Rohit Reddy. Dr Reddy holds a Doctorate in Organizational Leadership besides being a Mechanical Engineer and an MBA. He is a member of the World Human Rights Protection Commission and is also a representative on students' anti-suicide efforts in the UNESCO besides having several years of experience in Career Guidance.







The speaker Dr. Rohit Reddy began with lively examples of on the significance of good personal communication which he referred as the stepping stone for refined personal branding. He listed several career options available to all MBAs in general and some specific to electives such as Marketing / Finance / HR. Dr Rohit also guided the students on tapping the appropriate online and offline strategies for success in the recruitment and selection process. He particularly said that the novice MBA graduates can learn a lot from unsuccessful interviews and use these inputs for success in their future interviews. At the same time, Dr Rohit also emphasized on skill building and said the acquired knowledge, experience and skill assets can go a long way in a successful career. Towards the end of the session, Dr Rohit gave detailed answers to the student queries.







The workshop was attended by a large number of college students as well as participants from several other places such as Mumbai, Chennai, Bangalore and several districts of Telangana on the Google Meet app.









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## Certificate of Participation

Certificate ID:

This is to certify that **RUKSAR UNNISA**  has actively participated in the one day live webinar on "CAREER BUILDING OPPORTUNITIES" by Dr. ROHIT REDDY, DOCTORATE ON ORGANISATIONAL LEADERSHIP, july , 2021 MEMBER OF WORLD HUMAN RIGHT PROYECTION COMMISSION on 15th organized by IQAC, Anwarul Uloom College of Business Management.

Mohammed Ibrahim Uddin

IQAC Coordinator/Convener

Prof. Ahmed Baig

Member, Governing Body

Dr. Osman bin Salam



(A Muslim Minority Institution)

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Certificate ID:



Certificate of Participation

This is to certify that

### TAHNIYATH SULTANA

has actively participated in the one day live webinar on "CAREER BUILDING **OPPORTUNITIES**" by Dr. ROHIT REDDY, DOCTORATE ON ORGANISATIONAL LEADERSHIP, july , 2021 MEMBER OF WORLD HUMAN RIGHT PROYECTION COMMISSION on 15th organized by IQAC, Anwarul Uloom College of Business Management.

Mohammed Ibrahim Uddin

IQAC Coordinator/Convener

Prof. Ahmed Baig

Member, Governing Body

Dr. Osman bin Salam



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Certificate ID:



Certificate of Participation

This is to certify that

RABIA SULTANA

has actively participated in the one day live webinar on "CAREER BUILDING OPPORTUNITIES" by Dr. ROHIT REDDY, DOCTORATE ON ORGANISATIONAL LEADERSHIP, july , 2021 MEMBER OF WORLD HUMAN RIGHT PROYECTION COMMISSION on 15th organized by IQAC, Anwarul Uloom College of Business Management.

Mohammed Ibrahim Uddin

IQAC Coordinator/Convener

Prof. Ahmed Baig Member, Governing Body

Dr. Osman bin Salam



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Certificate of Participation

Certificate ID:

This is to certify that

MIRZAN SOHAIL BAIG

OPPORTUNITIES" by Dr. ROHIT REDDY, DOCTORATE ON ORGANISATIONAL LEADERSHIP, has actively participated in the one day live webinar on "CAREER BUILDING july , 2021 MEMBER OF WORLD HUMAN RIGHT PROYECTION COMMISSION on 15th organized by IQAC, Anwarul Uloom College of Business Management.

Mohammed Ibrahim Uddin

QAC Coordinator/Convener

Prof. Ahmed Baig

Member, Governing Body

Dr. Osman bin Salam



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Certificate of Participation

MOHD WASEEM

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Prof. Ahmed Baig

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IQAC Coordinator/Convener

Prof. Ahmed Baig

Member, Governing Body

Dr. Osman bin Salam



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Mohammed Ibrahim Uddin

IQAC Coordinator/Convener



Member, Governing Body

Dr. Osman bin Salam



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Certificate ID:



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Certificate of Participation

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Mohammed Ibrahim Uddin

IQAC Coordinator/Convener

Prof. Ahmed Baig

Member, Governing Body

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Dr. Osman bin Salamenati

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## Certificate of Participation

Certificate ID:

This is to certify that

SYEDA BUSHRA ALI

actively participated in the one day live webinar on "CAREER BUILDING OPPORTUNITIES" by Dr. ROHIT REDDY, DOCTORATE ON ORGANISATIONAL LEADERSHIP, july , 2021 MEMBER OF WORLD HUMAN RIGHT PROYECTION COMMISSION on 15th organized by IQAC, Anwarul Uloom College of Business Management.

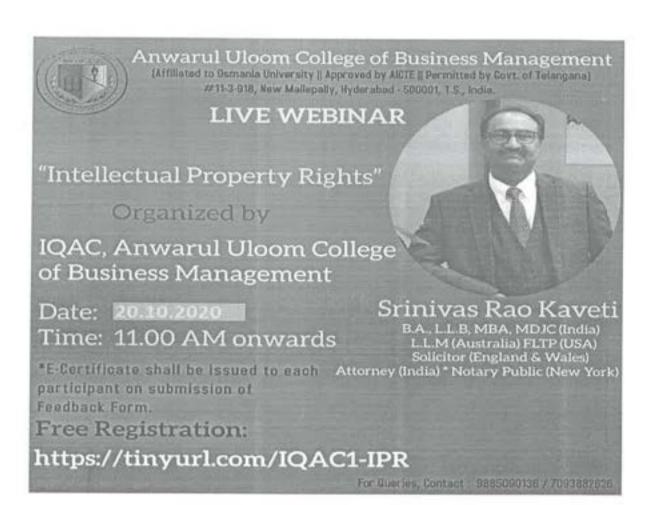
IQAC Coordinator/Convener

Prof. Ahmed Baig

Dr. Osman bin Salam

Mohammed Ibrahim Uddin

Member, Governing Body



ANWARUL DLOOM COLUMN OF BUSINESS MANAGEMENT New Mallepally, Hyderabad.



### A REPORT ON THE ONE DAY WEBINAR ON "INTELLECTUAL PROPERTY RIGHTS" **ORGANIZED BY**

### INTERNAL QUALITY ASSURANCE CELL (IQAC), ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT, HYDERABAD.

Date: 22<sup>nd</sup> October, 2020.

Time: 11:00 AM to 01:00 PM

### Resource Person:

Mr. Srinivas Rao Kaveti B.A., L.L.B, MBA, MDJC (India) L.L.M (Australia) FLTP (USA) Solicitor (England & Wales) Attorney (India) \* Notary Public (New York)

### Organizer:

Mohammed Ibrahim Uddin Associate Professor. IQAC Coordinator, AUCBM.



Number of Participants: 90 (Issued E-Certificate to all the participants)
The webinar commenced at 11:00 am with the introductory remarks by
Prof. Ahmed Baig, Member of the College Governing Body. He highlighted
the importance of key intellectual property rights issues such as copyright
and trademarks. Dr Osman Bin Salam, Professor of Marketing introduced
Mr. Srinivas Rao Kaveti, who has donned the mantle of various
professional capacities such as Solicitor in England and Wales, Public
Notary in the USA and Attorney in India.



In his presentation, the speaker Mr. Srinivas Rao Kaveti gave an overview of the history of copyrights from its origin in the fifteenth century Italy till their introduction in the Indian scenario in the nineteenth century. He gave practical insights into the core and ancillary issues related to the patents and copyrights. Mr. Srinivas compared as well as contrasted overseas legislation vis-à-vis Indian national laws and said that though copyrights





appear to be more stringently implemented in the western world compared to India, but the recent legislations as well as judicial judgments have significantly placed our laws on par with many foreign countries, which was indeed necessary in this era of globalization. This presentation was followed by a question and answer session.



Professor of Marketing Dr. Y. Vinodini thanked the speaker for the detailed presentation which he encapsulated all the major issues on the subject. On this occasion, Principal Dr osman bin salam said that it is the policy of the college to enlighten the students with the recent trends in the business college to enlighten the students with the recent trends in the business world. As part of these efforts, the college has recently organized two separate programmes on entrepreneurship as well as research problem formulation and research funding which benefitted not just the college students and staff but also participants from other colleges.







Mr Mohammed Ibrahim Uddin, IQAC Coordinator presented the vote of thanks in which he commended the comprehensive manner in which the speaker Mr. Srinivas Rao Kaveti elucidated the intricacies of the topic and the proactive manner in which the students and academics participated in the event during both the presentation as well as the question and answer session. He also said that the college will continue its past tradition of organizing such enlightening sessions in the future as well. Mr. Saleem Pasha, Assistant Professor & In-charge, Training & Placements coordinated the event.





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### Certificate of Participation

This is to certify that

Certificate ID:

### SYED PASHA QADRI

& WALES)on 22nd OCTOBER, 2020 organized by IQAC, Anwarul Uloom College of Business RIGHTS" by SRINIVAS RAO KAVETI, B.A., L.L.B, M.B.A, MDJC(INDIA), SOLICITOR (ENGLAND has actively participated in the one day live national webinar on "IINTELLECTUAL PROPERTY

Management.

Prof. Ahmed Baig

Member, Governing Body

Dr. Osman Bin Salam

Principal

Mohammed Ibrahim Uddin

IQAC Coordinator/Convener



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Mohammed Ibrahim Uddin

IQAC Coordinator/Convener



Prof. Ahmed Baig

Member, Governing Body

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Dr. Osman Bin Sarafff spally Hyderabad.



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### SYED ZEESHAN ALI

RIGHTS" by SRINIVAS RAO KAVETI, B.A., L.L.B, M.B.A, MDJC (INDIA), SOLICITOR (ENGLAND & WALES)on 22nd OCTOBER, 2020 organized by IQAC, Anwarul Uloom College of Business has actively participated in the one day live national webinar on "IINTELLECTUAL PROPERTY

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Prof. Ahmed Baig

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IQAC Coordinator/Convener

Prof. Ahmed Baig

Member, Governing Body

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Dr. Osman Bin Salam



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### MOHAMMED FAISAL

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### SHUKOOR AHMED ALI

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### YASMEEN FATIMA

& WALES)on 22nd OCTOBER, 2020 organized by IQAC, Anwarul Uloom College of Business RIGHTS" by SRINIVAS RAO KAVETI, B.A., L.L.B, M.B.A, MDJC (INDIA), SOLICITOR (ENGLAND has actively participated in the one day live national webinar on "IINTELLECTUAL PROPERTY Management.

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Dr. Osman Bin Salam



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### **MD RIZWAN ALI**

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### **TASNEEM ALI**

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Prof. Ahmed Baig

Member, Governing Body

Dr. Osman Bin Salam

Principal

IQAC Coordinator/Convener Mohammed Ibrahim Uddin







Global Speaker | Corporate Trainer | CEO Coach Transformational Speaker | Faculty Trainer

HURSDAY

11.00 AM

Contact: 9885090136 / 7093882626



### A REPORT ON THE ONE DAY WEBINAR ON ENTREPRENEURSHIP "ARE YOU AN ENTREPRENEUR?"

### **ORGANIZED BY**

### INTERNAL QUALITY ASSURANCE CELL (IQAC), ANWARUL ULOOM COLLEGE OF BUSINESS MANAGEMENT, HYDERABAD.

Date: 24th October, 2022.

Time: 11:00 AM to 01:00 PM

### Resource Person:

Mr. Ramesh Vemuganti
Global Speaker | Corporate Trainer | CEO Coach,
Transformational Speaker | Visiting Faculty in Management,
Management Consultant | Mentor | Author

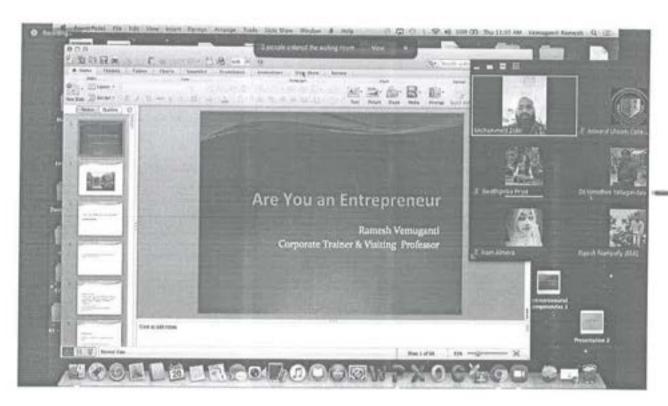
### Organizer:

Mohammed Ibrahim Uddin Associate Professor, IQAC Coordinator, AUCBM.



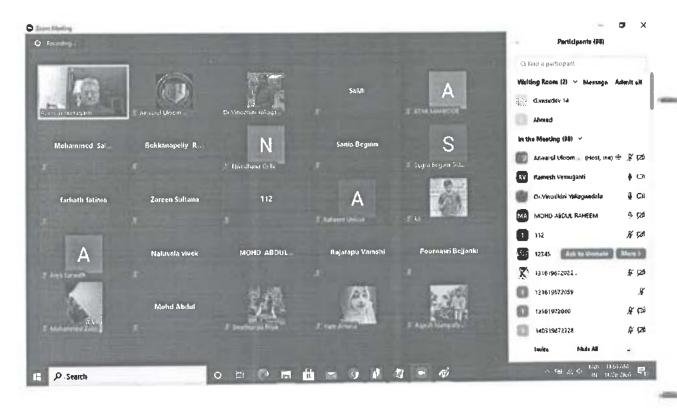


Number of Participants: 43 (Issued E-Certificate to all the participants)
The webinar commenced at 11:00 am with the introductory remarks by Dr.
Y. Vinodini, Professor of Marketing at Anwarul Uloom College of Business
Management. She introduced Mr. Ramesh Vemuganti, the renowned
corporate and faculty trainer and CEO coach who was the speaker at the
programme. In her introductory remarks, she highlighted that
entrepreneurship is now globally recognized not as matter of intuition but
as a skill which can be acquired, disciplined and harnessed to ensure
individual, institutional, societal and national growth with far reaching
positive transformation.



In his presentation, the speaker Mr. Ramesh Vemuganti encouraged the students to take their MBA curriculum not as a static accomplishment of

ANWARUL DLOOM COLLEG OF BUMINESS MANAGEARING Main Madagaby, Holanda their academic degrees but as an impetus to build a positive future for themselves and the society. He highlighted that across the globe, young individuals have shifted their focus from being mere job seekers to career builders and present trend is to be entrepreneurs and job creators for others. He also answered to a number of queries from the event participants.



Mr Mohammed Ibrahim Uddin, IQAC Coordinator, shared the experience of many of his students who took the plunge in the uphill task of building new startups rather than be complacent with a fixed salary job and said that the need of the hour is to innovate and not imitate in the business and career arena. Dr Osman Bin Salam, Principal, Anwarul Uloom College of Business Management, stressed that humble beginnings often lead to massive growths and developments. He said even a multinational





company like Google started its business from a garage to become the number one search engine that we find today on the internet.



Dr Syed Abdul Aleem, Professor in Marketing at Anwarul Uloom College of Business Management thanked Mr. Ramesh Vemuganti for the detailed and insightful presentation into the huge potential of entrepreneurship and its concomitant benefits. He said open-mindedness in creating new business opportunities rather than seeking traditional job opportunities could be the key to the future success of the MBAs. He also thanked students as well as the college staff for making the event a success.



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Certificate ID:

This is to certify that SYED ADEEL

has actively participated in the one day live webinar on "ARE YOU AN ENTREPRENEUR" by MR. RAMESH VEMUGANTI, GLOBAL SPEAKER, CORPORATE TRAINER, CEO-COACH TRANSFORMATIONAL SPEAKER on 24th NOVEMBER, 2022 organized by IQAC, Anwarul Uloom College of Business Management.

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Mohammed Ibrahim Uddin

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Prof. Ahmed Baig

Member, Governing Body

Dr. Osman bin Salam



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## Certificate of Participation

Certificate ID:

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RAMESH VEMUGANTI, GLOBAL SPEAKER, CORPORATE TRAINER, CEO-COACH TRANSFORMATIONAL SPEAKER on 24th NOVEMBER, 2022 organized by IQAC, Anwarul has actively participated in the one day live webinar on "ARE YOU AN ENTREPRENEUR" by Uloom College of Business Management.

Mohammed Ibrahim Uddin

IQAC Coordinator/Convener

Prof. Ahmed Baig

Member, Governing Body

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Prof. Ahmed Baig

Member, Governing Body

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Dr. Osman bin Salam

Principal

Mohammed Ibrahim Uddin

IQAC Coordinator/Convener



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IQAC Coordinator/Convener



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Certificate ID:



This is to certify that MOHD ABDUL HAFEEZ

Certificate of Participation

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Mohammed Ibrahim Uddin QAC Coordinator/Convener

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Prof. Ahmed Baig
Member, Governing Body

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IQAC Coordinator/Convener Mohammed Ibrahim Uddin

Member, Governing Body Prof. Ahmed Baig

Dr. Osman bin Salam



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Certificate ID:

This is to certify that SYEDA SAFOORA

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Mohammed Ibrahim Uddin
IQAC Coordinator/Convener



Prof. Ahmed Baig Member, Governing Body

Dr. Osman bin Salam



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RAZIUDDIN SHAREEF

TRANSFORMATIONAL SPEAKER on 24th NOVEMBER, 2022 organized by IQAC, Anwarul MR. RAMESH VEMUGANTI, GLOBAL SPEAKER, CORPORATE TRAINER, CEO-COACH has actively participated in the one day live webinar on "ARE YOU AN ENTREPRENEUR" by

Uloom College of Business Management.

IQAC Coordinator/Convener Mohammed Ibrahim Uddin



Member, Governing Body

Prof. Ahmed Baig

Dr. Osman bin Salam



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IQAC Coordinator/Convener Mohammed Ibrahim Uddin



Member, Governing Body

Prof. Ahmed Baig

Dr. Osman bin Salam



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**MOHAMMED IMRAN ULLAH KHAN** 

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Mohammed Ibrahim Uddin

QAC Coordinator/Convener



Prof. Ahmed Baig Member, Governing Body

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Dr. Osman bin Salam



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### **MANAGEMENT GAMES**

The management games conducted at Anwarul Uloom College Of Business Management. Management games are an integral part of the curriculum, offering students hands-on experience in applying theoretical knowledge to real-world scenarios. The purpose of this report is to evaluate the effectiveness of these games in enhancing students' understanding of management concepts and developing critical skills.

### **OBJECTIVE:**

The primary objective of management games is to provide MBA students with practical learning experiences that simulate business challenges and decision-making scenarios. These games aim to develop analytical thinking, problem-solving skills, teamwork, leadership, and strategic planning abilities among students.

Management games play a vital role in enriching the learning experience of MBA students, providing them with valuable skills, insights, and experiences that prepare them for successful careers in management and leadership roles. By integrating these games into the curriculum and continuously refining their design and implementation, our MBA college is committed to fostering holistic development and excellence among its students



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### List of teachers using ICT

S.No	Name Of Full Time Teachers	E- resource and techniques used	
1	Dr. Osman Bin Salam	Open office, website, video, zoom, google form	
2	Dr. Atiya Mahboob	Open office, website, video, zoom, google form	
3	Mr. Mohd.Ibrahimuddin	Open office, website, video, zoom, google form	
4	Mrs. Shahnaaz Sultana	Open office, website, video, zoom, google form	
5	Mrs. Shabana Fatima	Open office, website, video, zoom, google form	
6	Mrs. Raheemunnisa	Open office, website, video, zoom, google form	
7	Mrs. Sadiya Aziz	Open office, website, video, zoom, google form	
8	Mr.Mohd Nizamuddin	Open office, website, video, zoom, google form	
9	Dr. Md Aijaz Khan	Open office, website, video, zoom, google form	
10	Mr. Md Rahman Shareef	Open office, website, video, zoom, google form	
11	Dr. Aseem Khan	Open office, website, video, zoom, google form	
12	Dr. Mohammed Ahmed Mohiuddin	Open office, website, video, zoom, google form	
13	Mrs. Asma Sultana	Open office, website, video, zoom, google form	
14	Mr. Mohd Farooq Ali	Open office, website, video, zoom, google form	
15	Mr. Mohd Wasif Ahmed	Open office, website, video, zoom, google form	
16	Miss. Saba Fatima	Open office, website, video, zoom, google form	
17	Mr. M A Hyder Khan	Open office, website, video, zoom, google form	
19	Mr. Mohd Salauddin	Open office, website, video, zoom, google form	
20	Miss. Arshiya Arif	Open office, website, video, zoom, google form	
21	Mr. Mohammed Saleem Pasha	Open office, website, video, zoom, google form	
22	Miss, Meenaz	Open office, website, video, zoom, google form	
23	Mr. Mohammed Sartajuddin	Open office, website, video, zoom, google form	
24	Mr. Mohammed Sayeed	Open office, website, video, zoom, google form	
25	Mrs. Zarin Fathima	Open office, website, video, zoom, google form	
26	Mrs. Fathima Unnisa	Open office, website, video, zoom, google form	

New Mallepally Hyderabad.







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27	Mrs. Nazia Tabassum	Open office, website, video, zoom, google form
28	Miss. Bushra Husna	Open office, website, video, zoom, google form
29	Miss. Ruhi Naaz	Open office, website, video, zoom, google form
30	Miss.Shahnaz Begum	Open office, website, video, zoom, google form
31	Miss.Ruksana Begum	Open office, website, video, zoom, google form
32	Mr. Mohammad Imtiyaz Khan	Open office, website, video, zoom, google form
33	Miss. Husba Sameen	Open office, website, video, zoom, google form
34	Mr. Muhammed Nawaz	Open office, website, video, zoom, google form
35	Mr. Mir Jawaad Ali	Open office, website, video, zoom, google form
36	Mr. Sai Srujan Kumar	Open office, website, video, zoom, google form



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S.NO	Academic year	ICT class room	Number of ICT enabled class room
1	2022-2023	Smart class	6
2	2022-2023	Projector	6

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